

# FEA Outlook

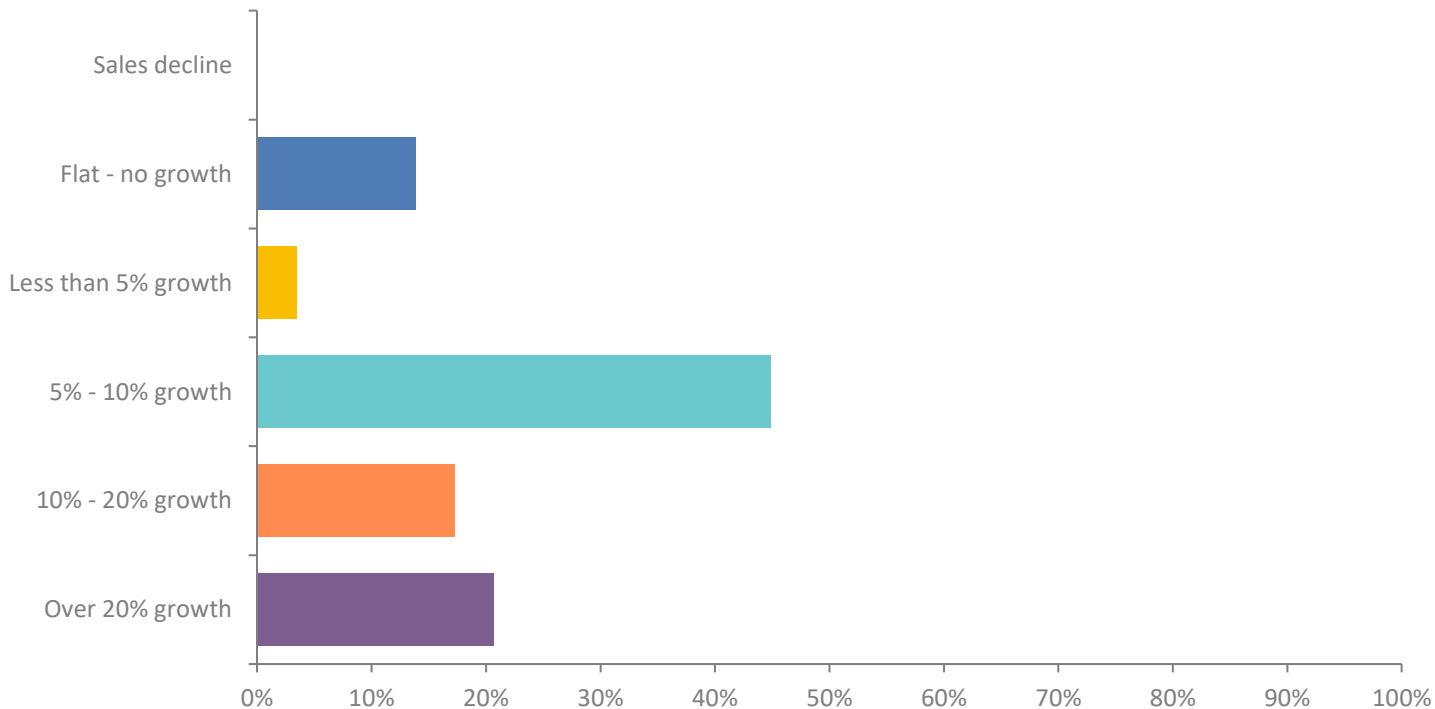
## Q2 2022 Results

(April, May, June)



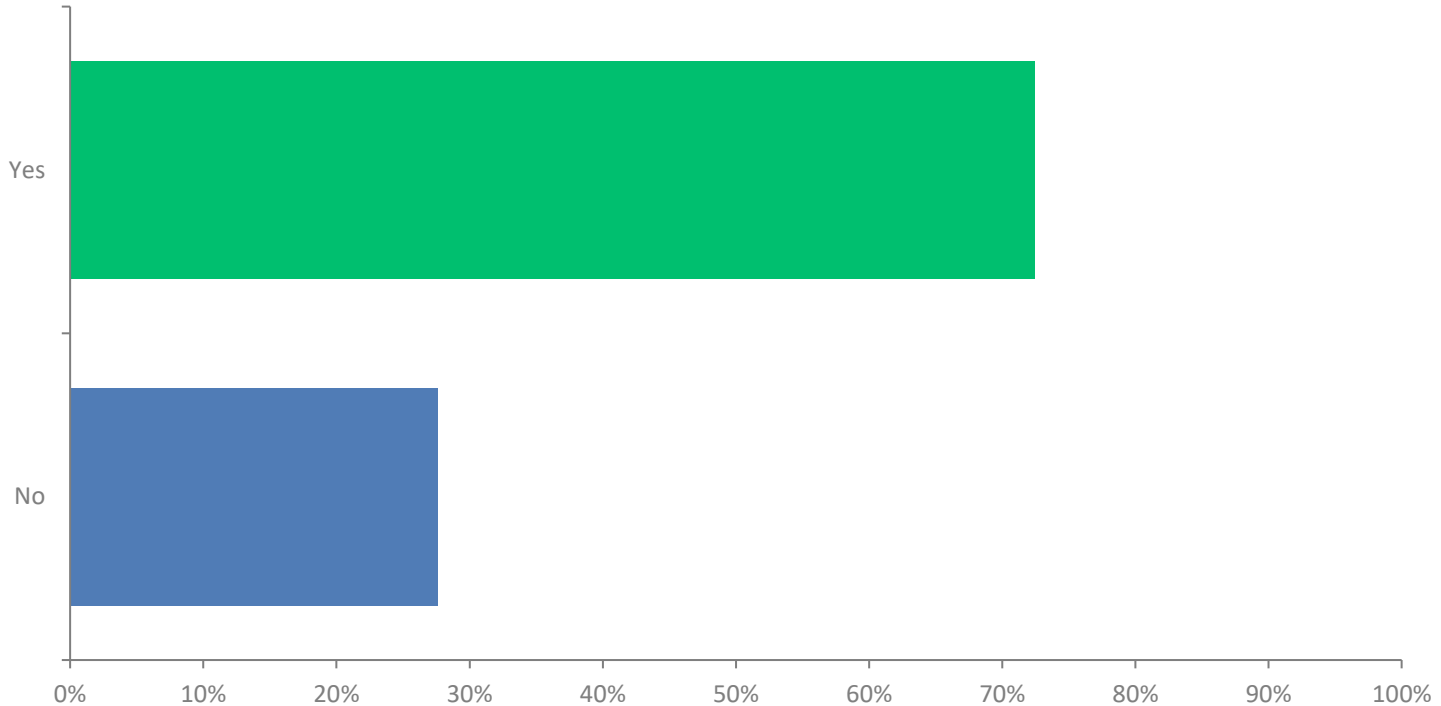
## Q5: What level of growth are you anticipating for your business over the next 12 months?

Answered: 29 Skipped: 2



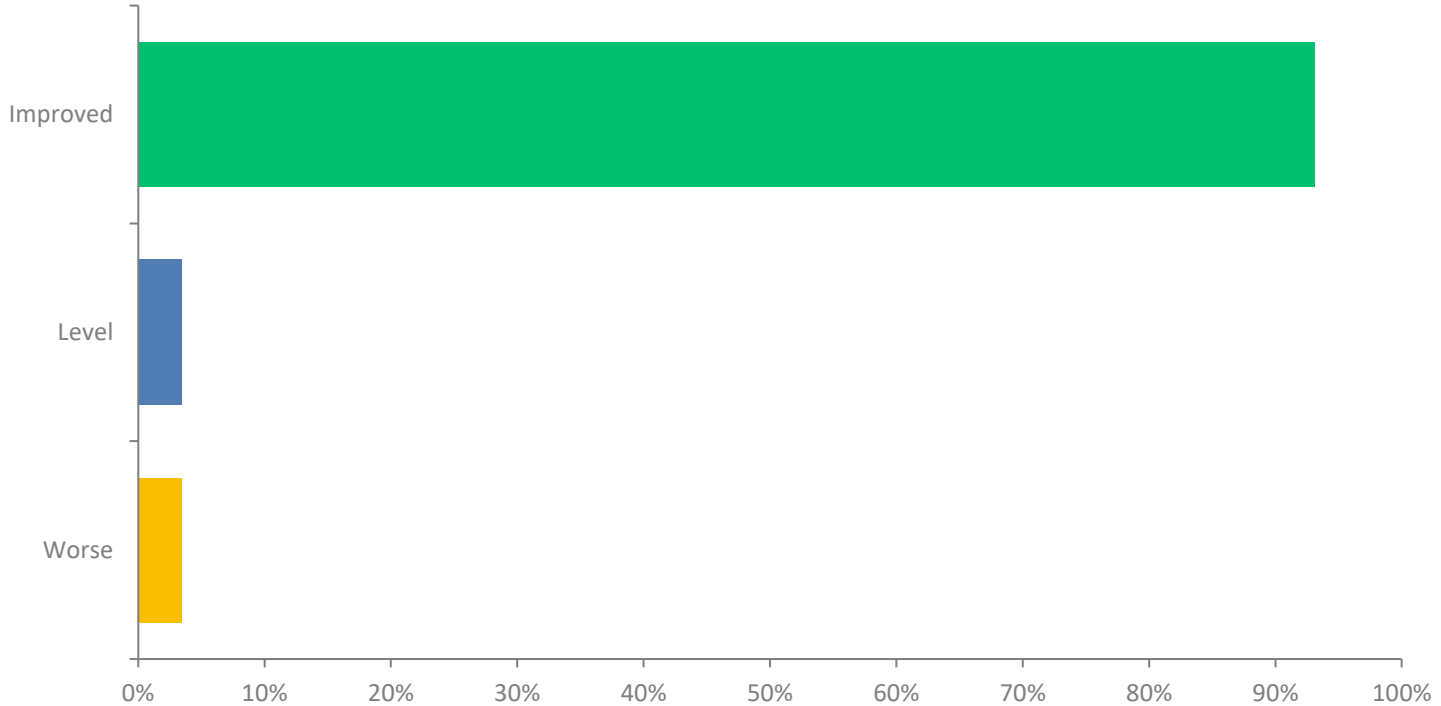
# Q6: Have you made any strategic adjustments based on your forecast?

Answered: 29 Skipped: 2



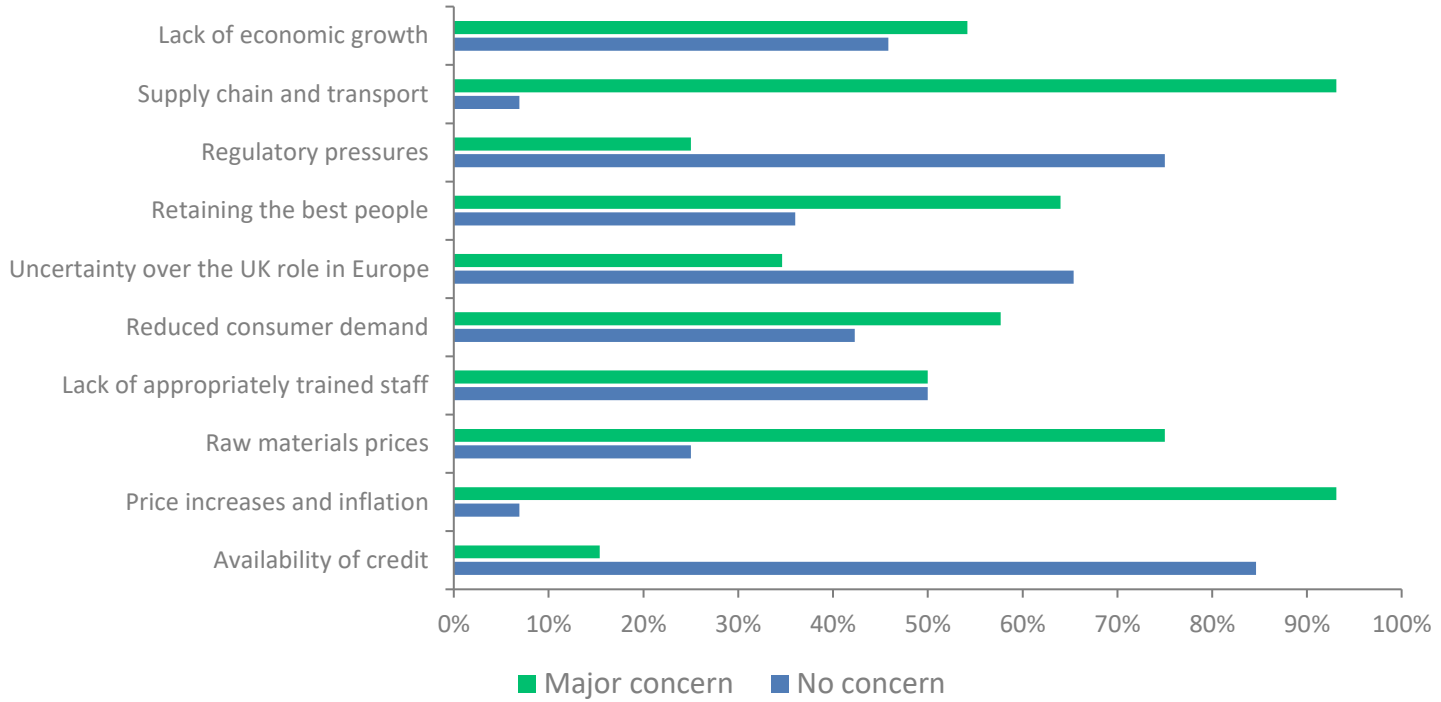
# Q7: How did your sales from Q2 2022 (April, May, June) compare to the same quarter in 2021?

Answered: 29 Skipped: 2



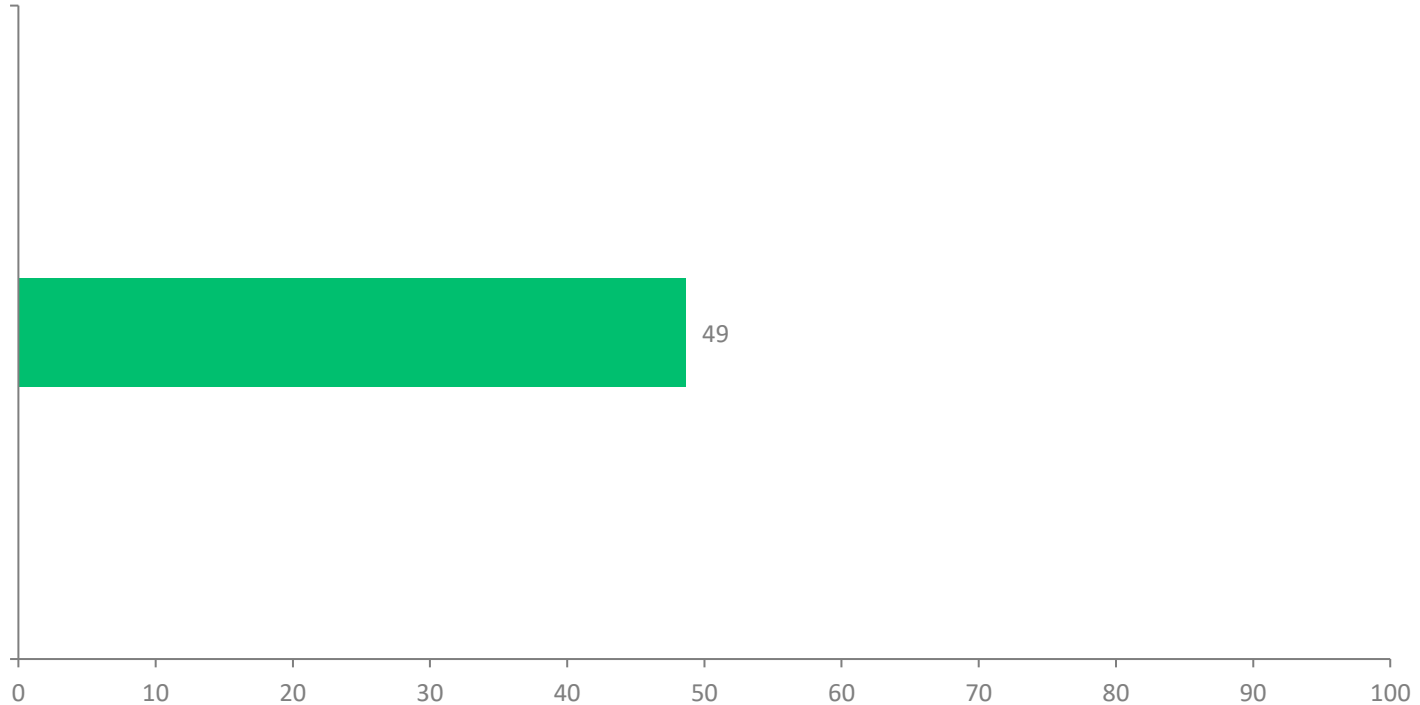
## Q8: Which of the following are major issues of concern for your business over the next twelve months? (tick all that apply)

Answered: 29 Skipped: 2



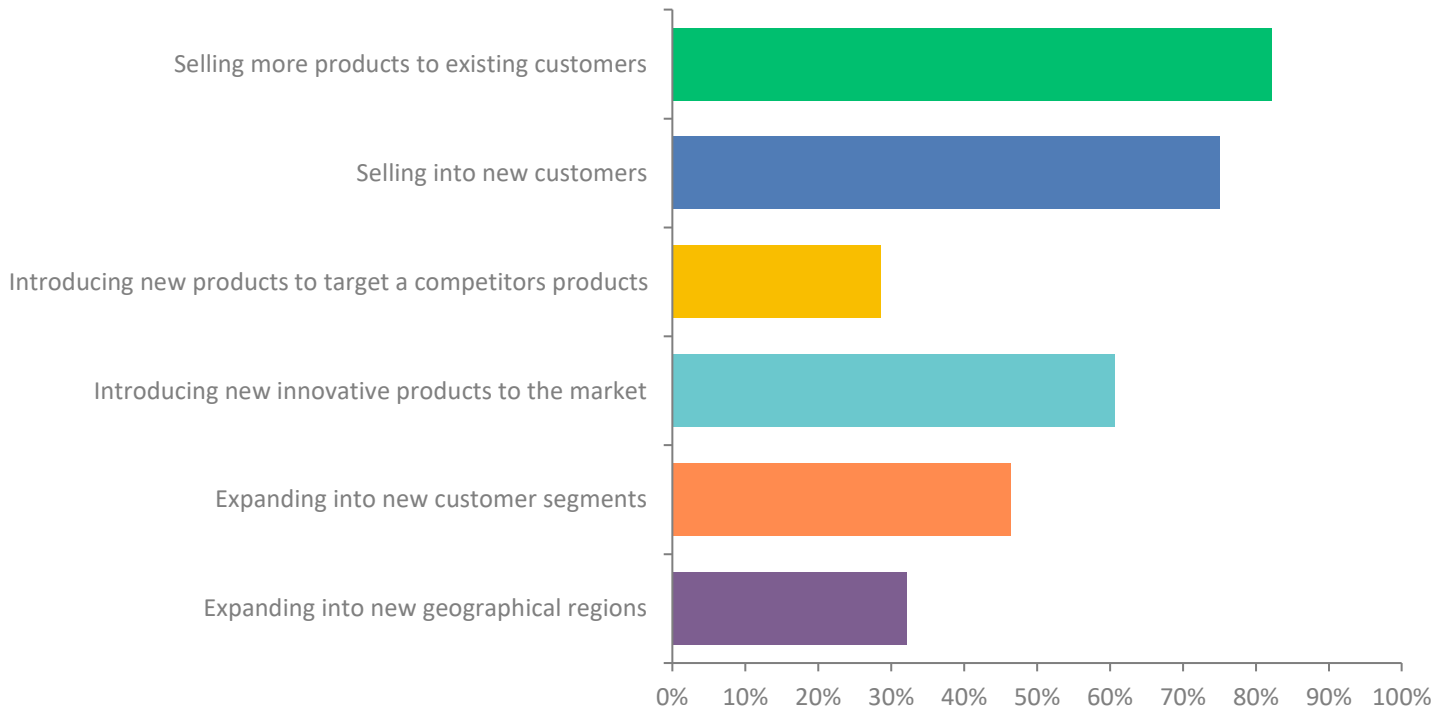
# Q9: On a scale of 0 - 10 how confident are you in the economy as a business driver? (0 being low confidence and 10 being highly confident).

Answered: 27 Skipped: 4



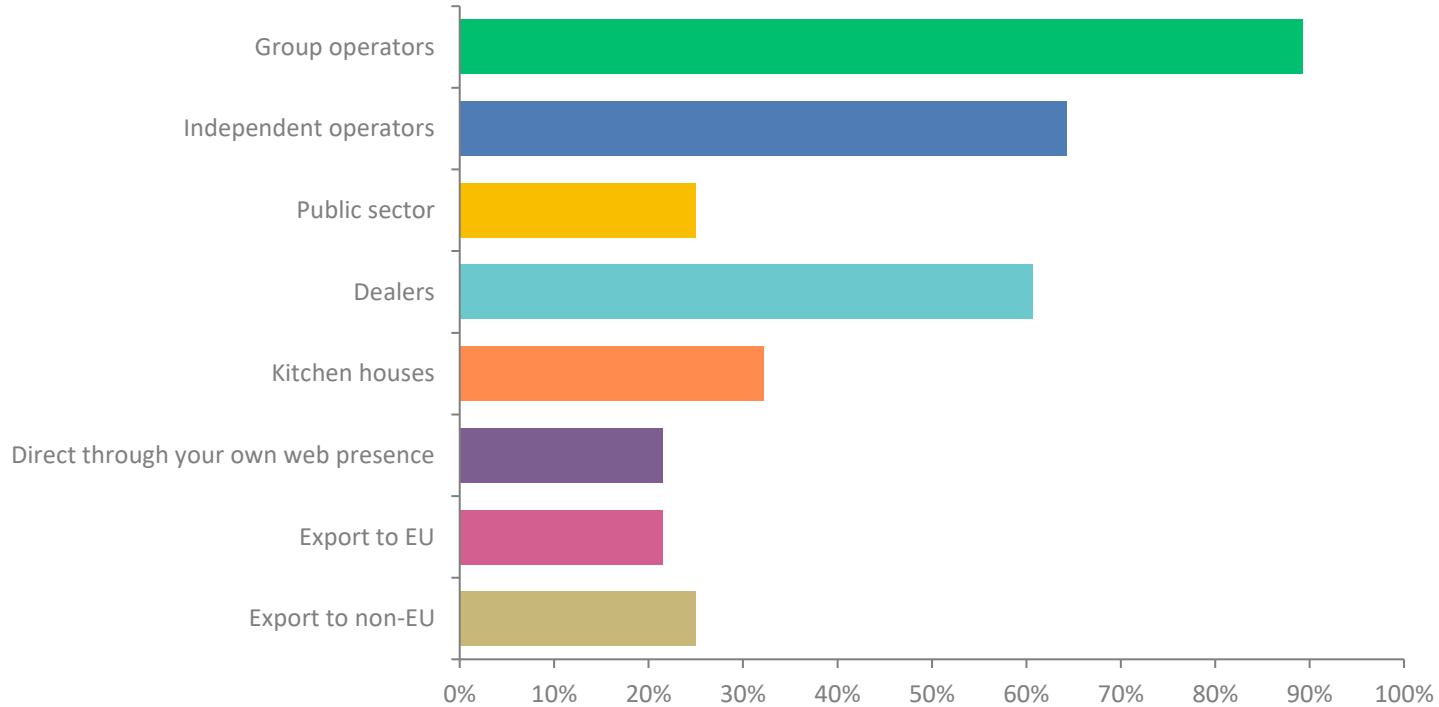
# Q10: Which of the below routes to market do you think will be the most important drivers of your growth over the next twelve months? (Tick all that apply)

Answered: 28 Skipped: 3



# Q11: Where will you be focussing your sales efforts during the next twelve months? (Tick all that apply)

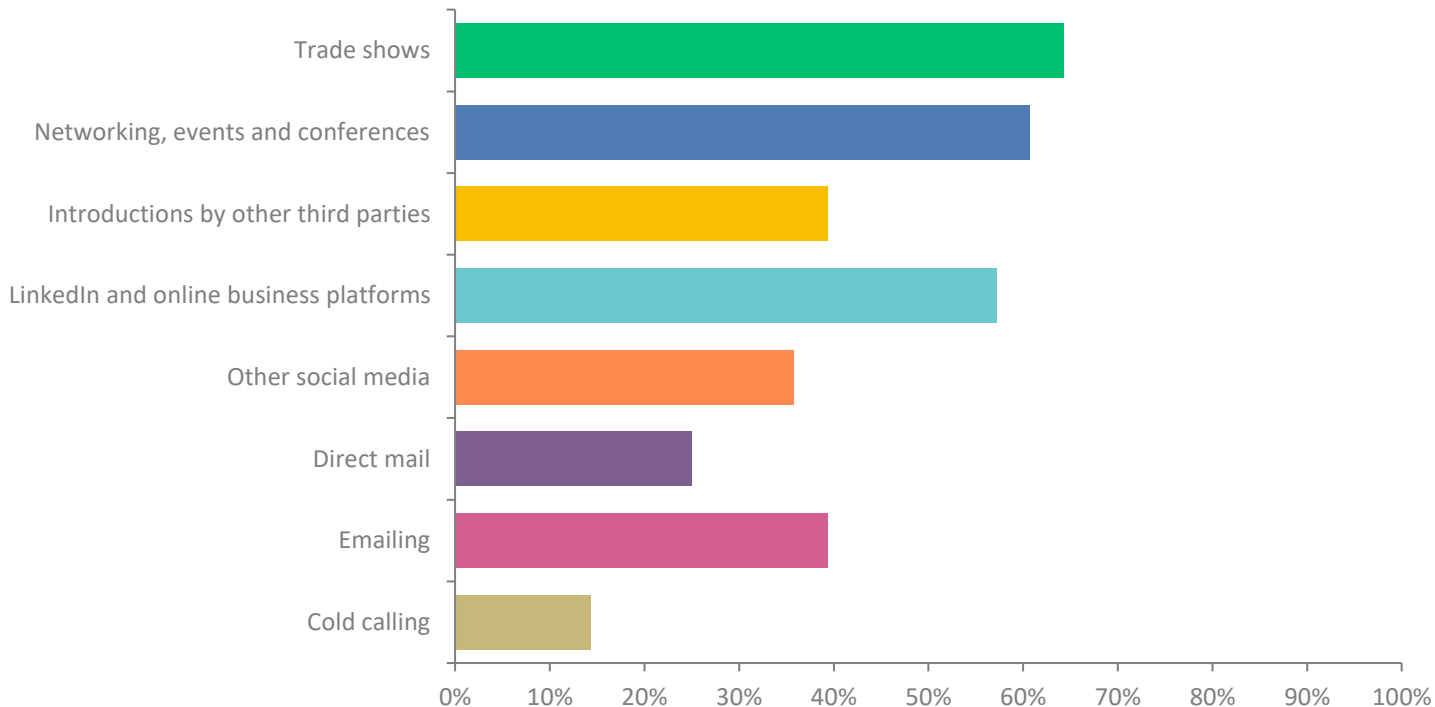
Answered: 28 Skipped: 3





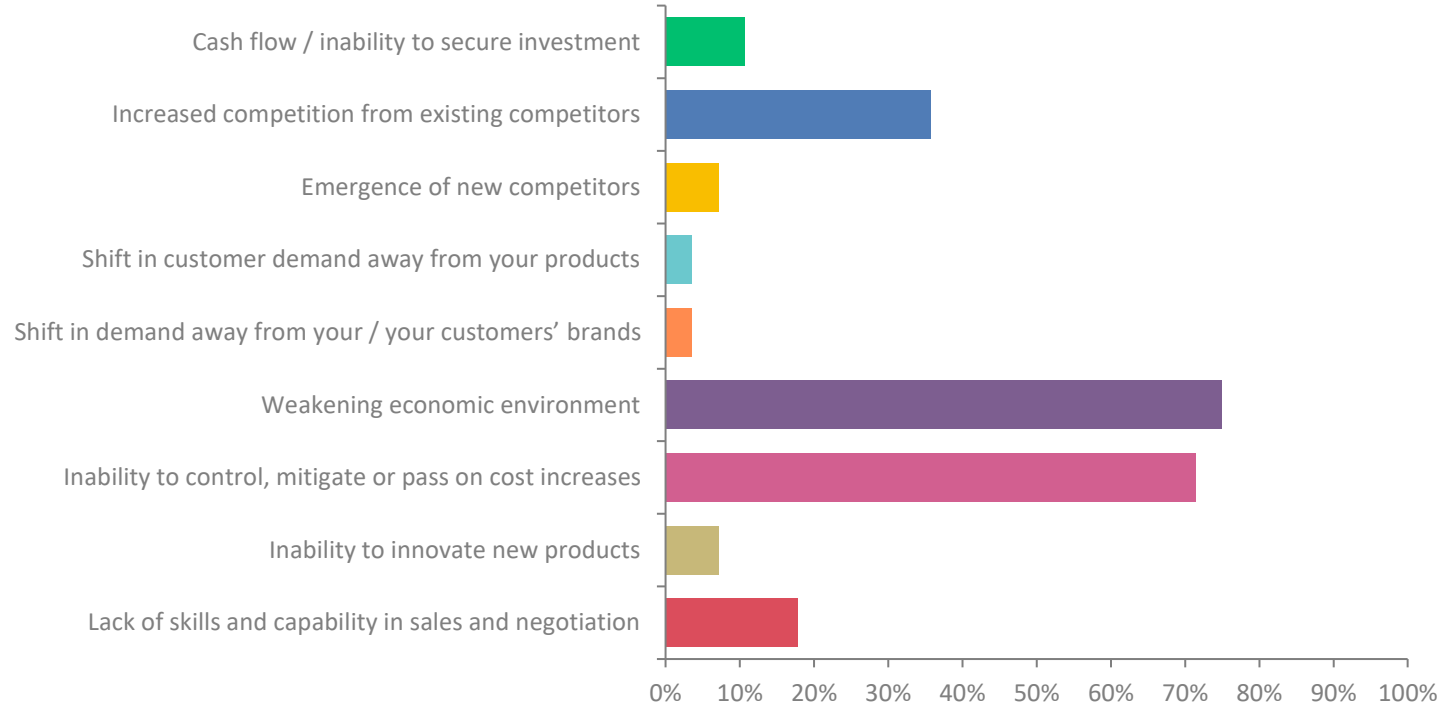
# Q12: How do you anticipate your sales team will make contact with new buyers in the future? (Select up to three)

Answered: 28 Skipped: 3



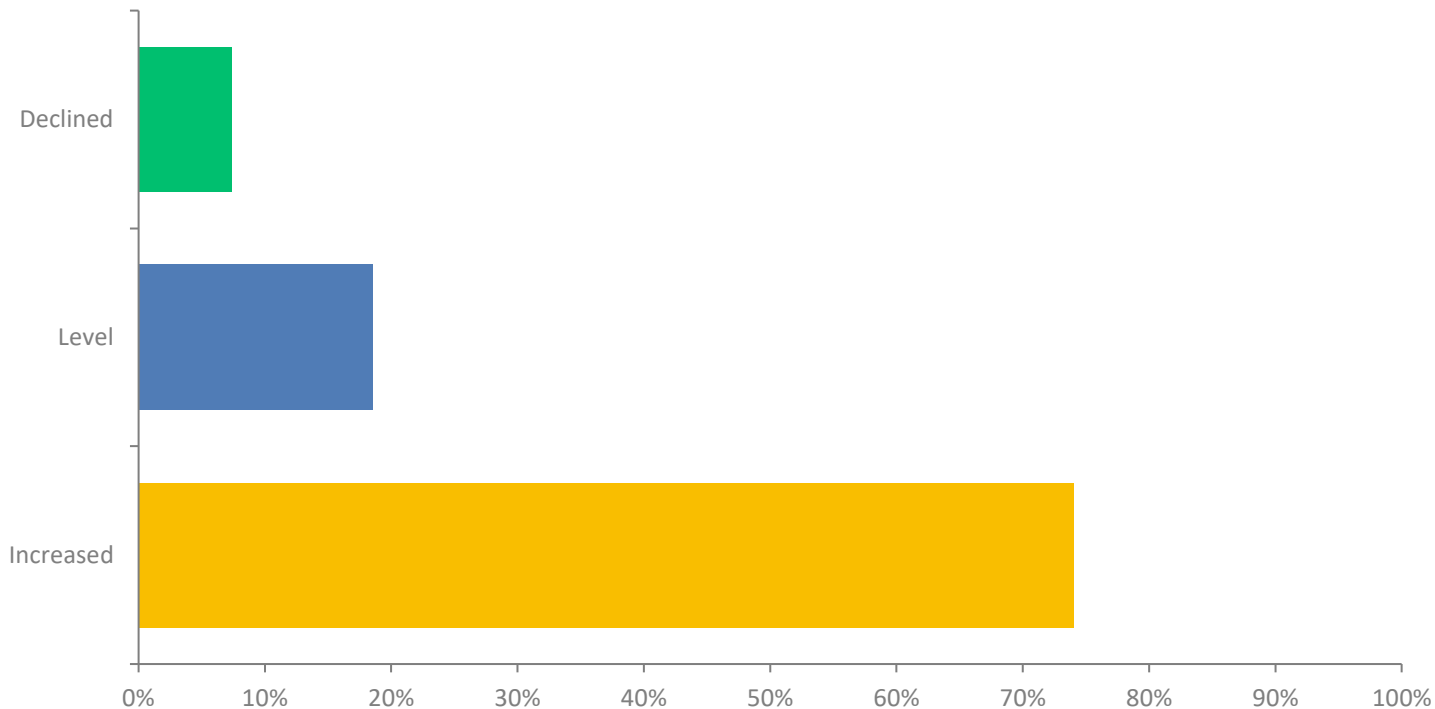
# Q13: Which of the following options represent the greatest threat to your growth in the current climate? (Select up to three)

Answered: 28 Skipped: 3



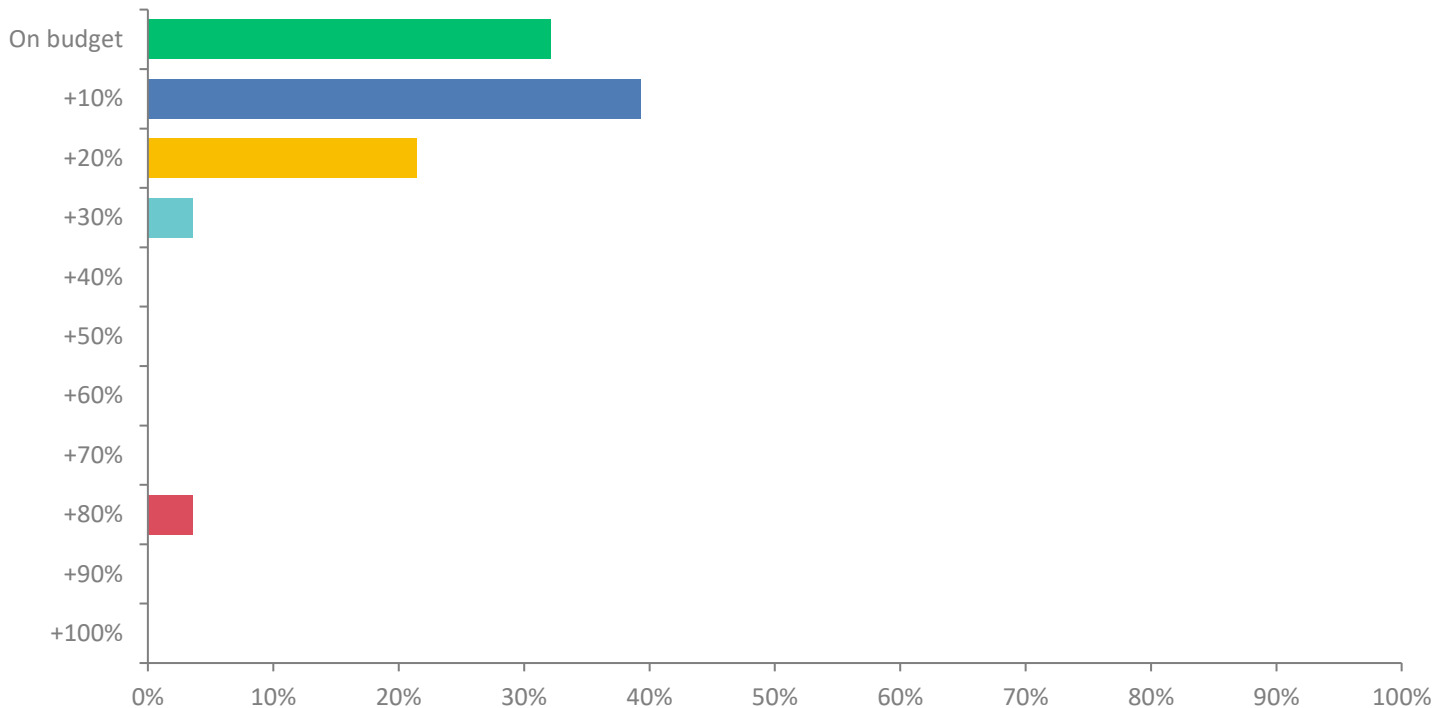
# Q14: How do your current level of sales compare to the previous six months?

Answered: 27 Skipped: 4



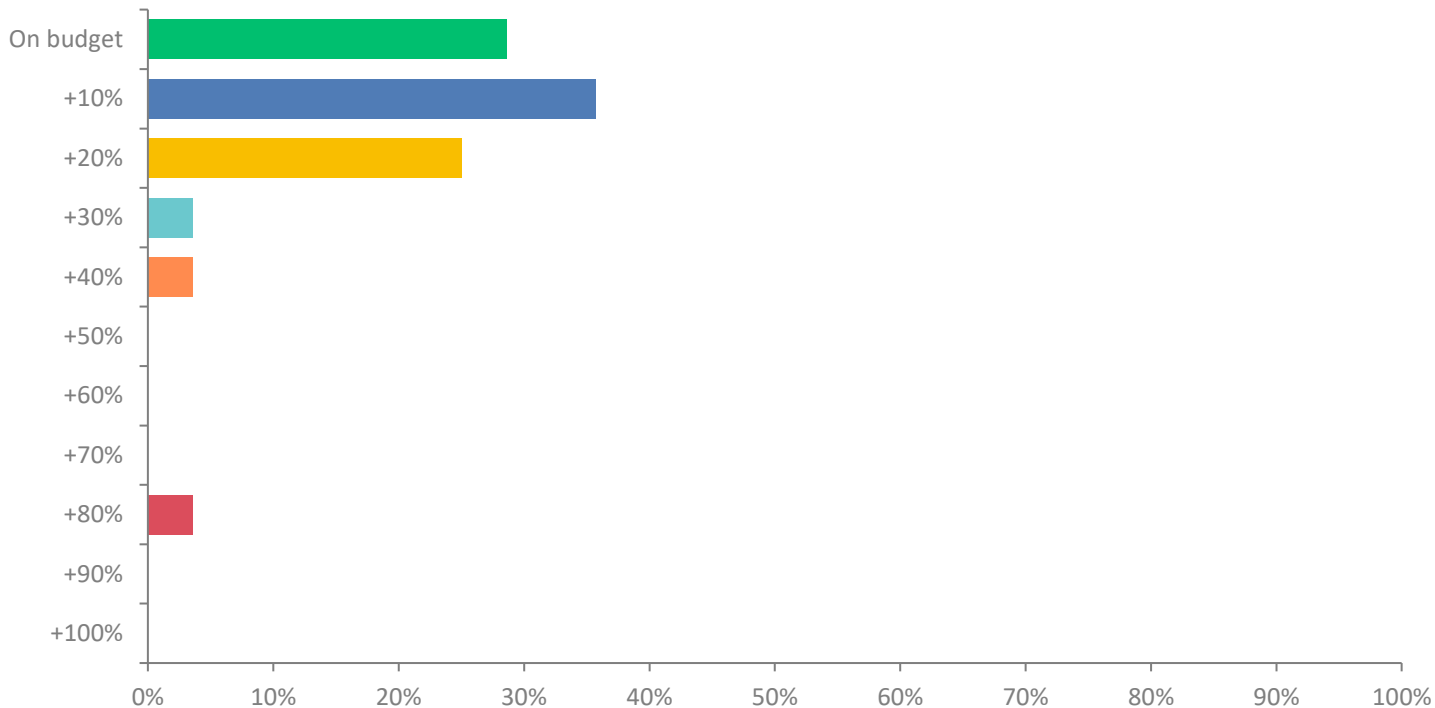
# Q15: What level of projected sales do you expect to achieve in six months time?

Answered: 28 Skipped: 3



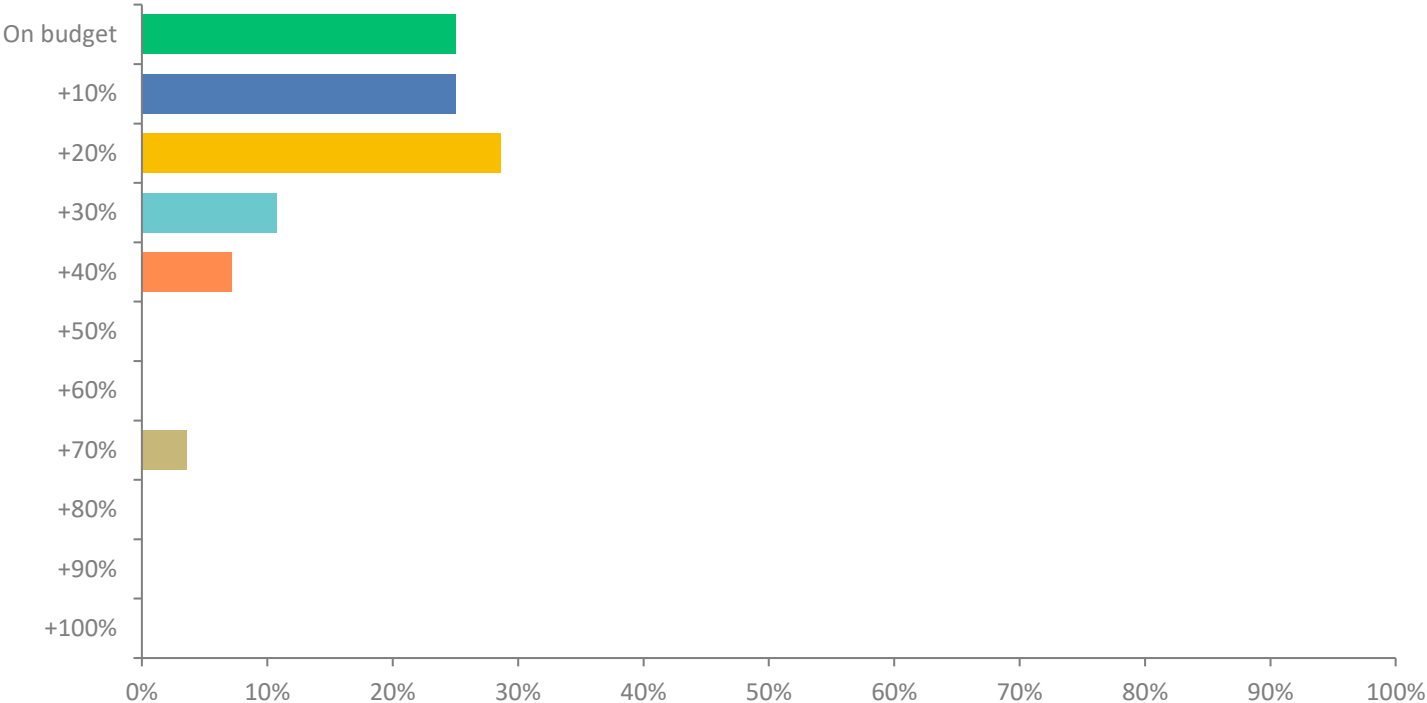
# Q16: What level of projected sales do you expect to achieve in twelve months time?

Answered: 28 Skipped: 3



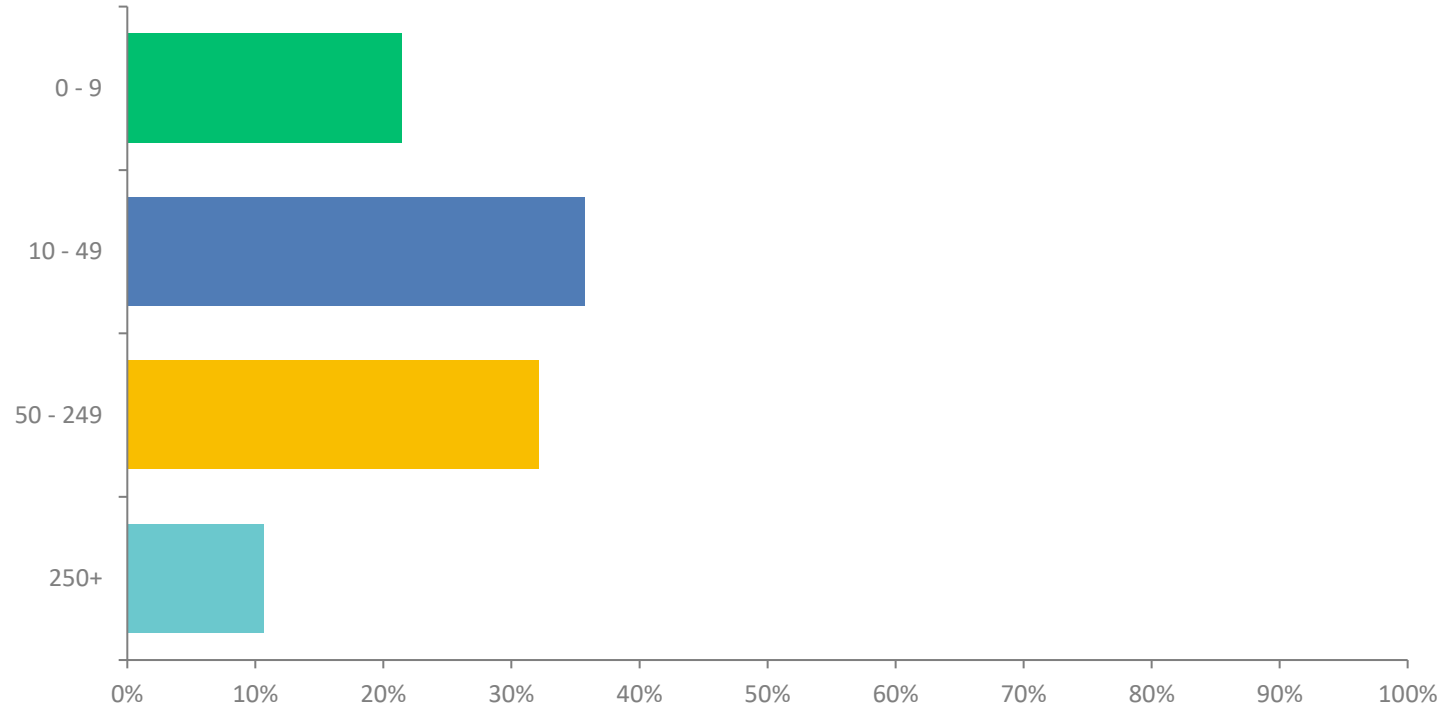
# Q17: What level of projected sales do you expect to achieve in eighteen months time?

Answered: 28 Skipped: 3



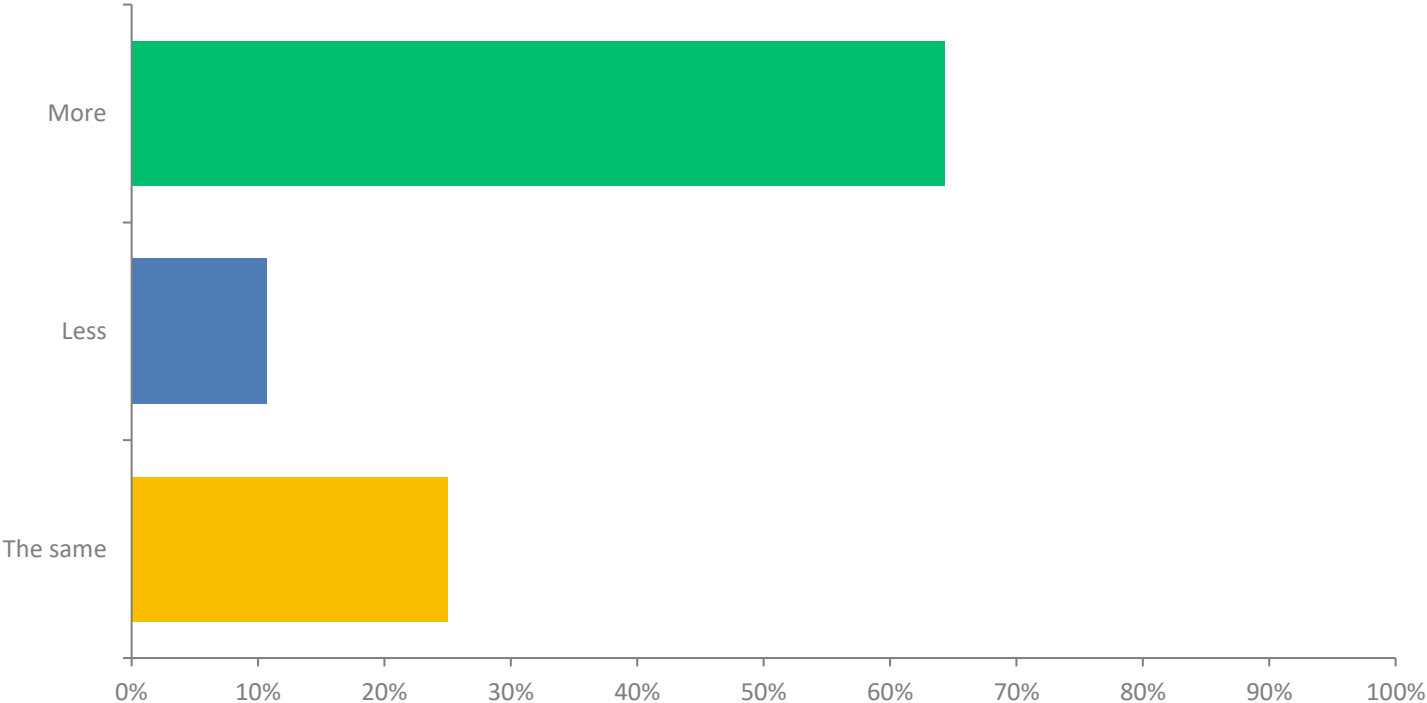
# Q18: How many staff do you employ?

Answered: 28 Skipped: 3



# Q19: Compared to Q1 2022 do you employ more, less or the same amount of employees?

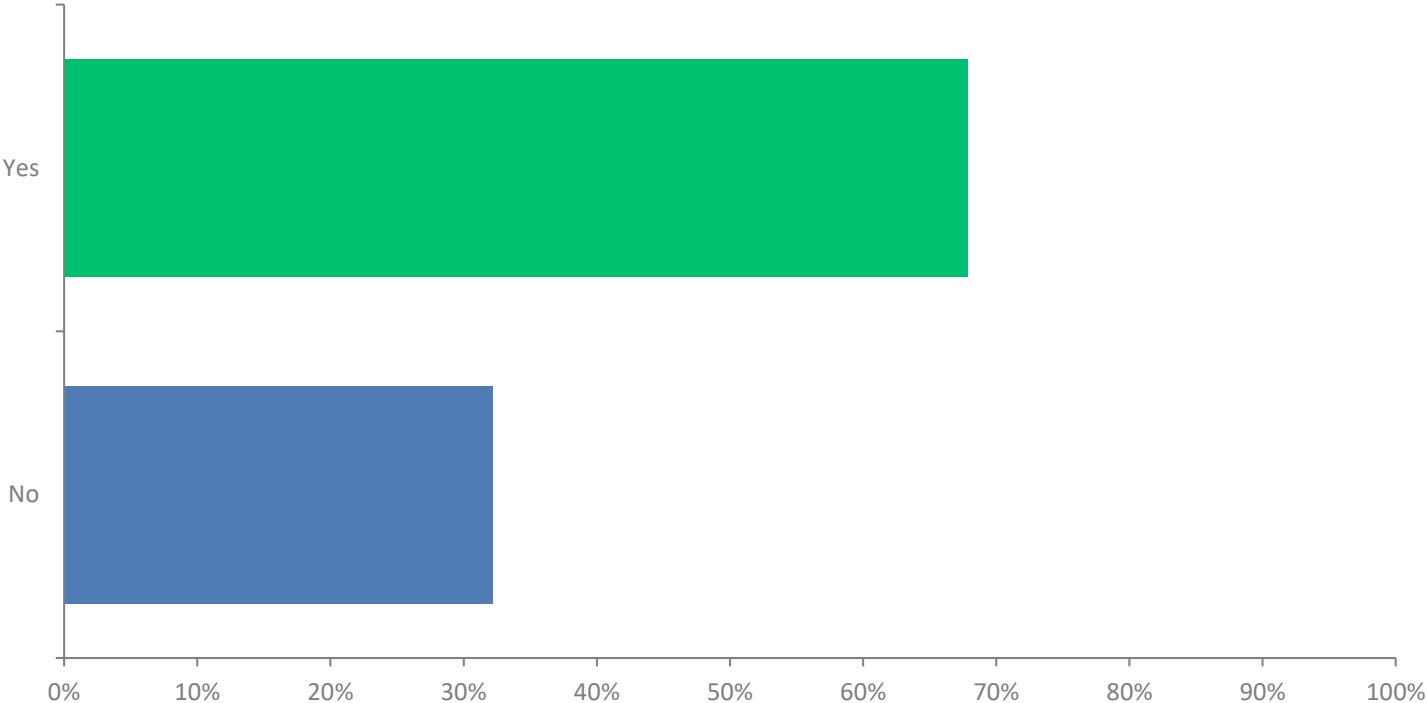
Answered: 28 Skipped: 3





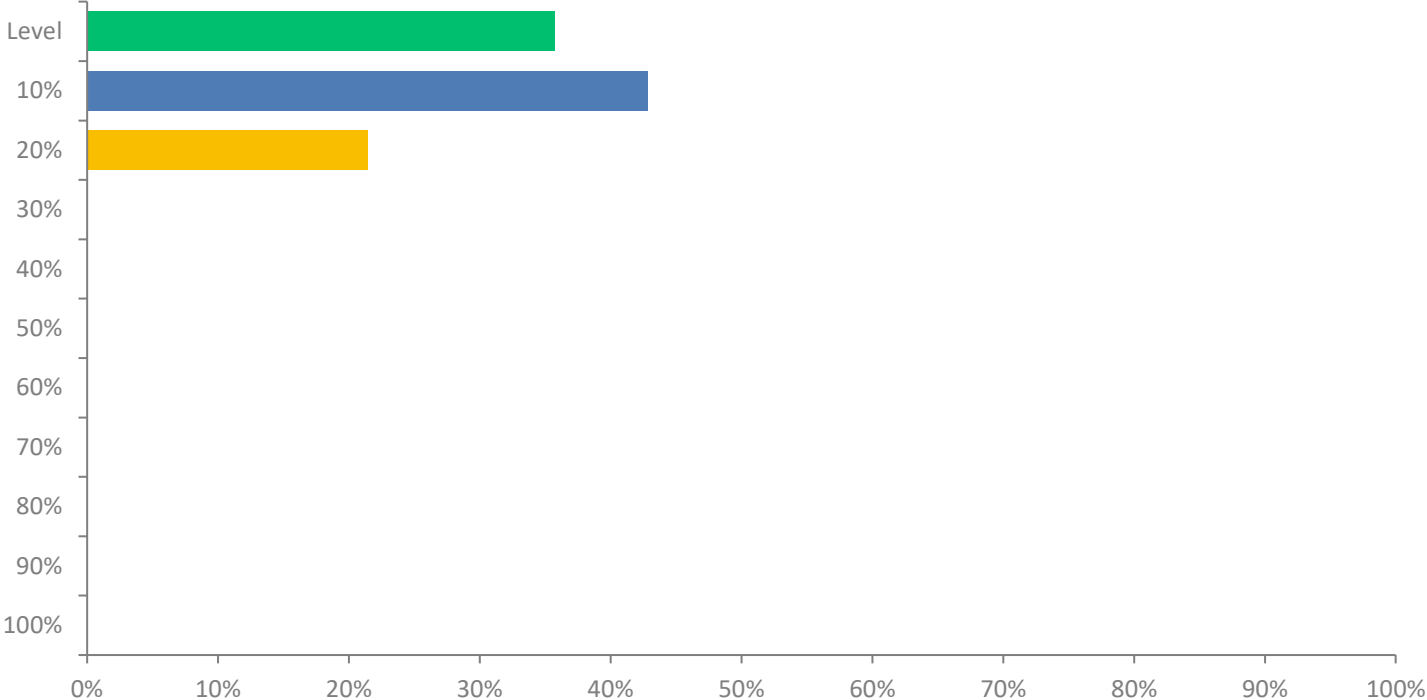
# Q20: Are you experiencing difficulties in finding staff?

Answered: 28 Skipped: 3



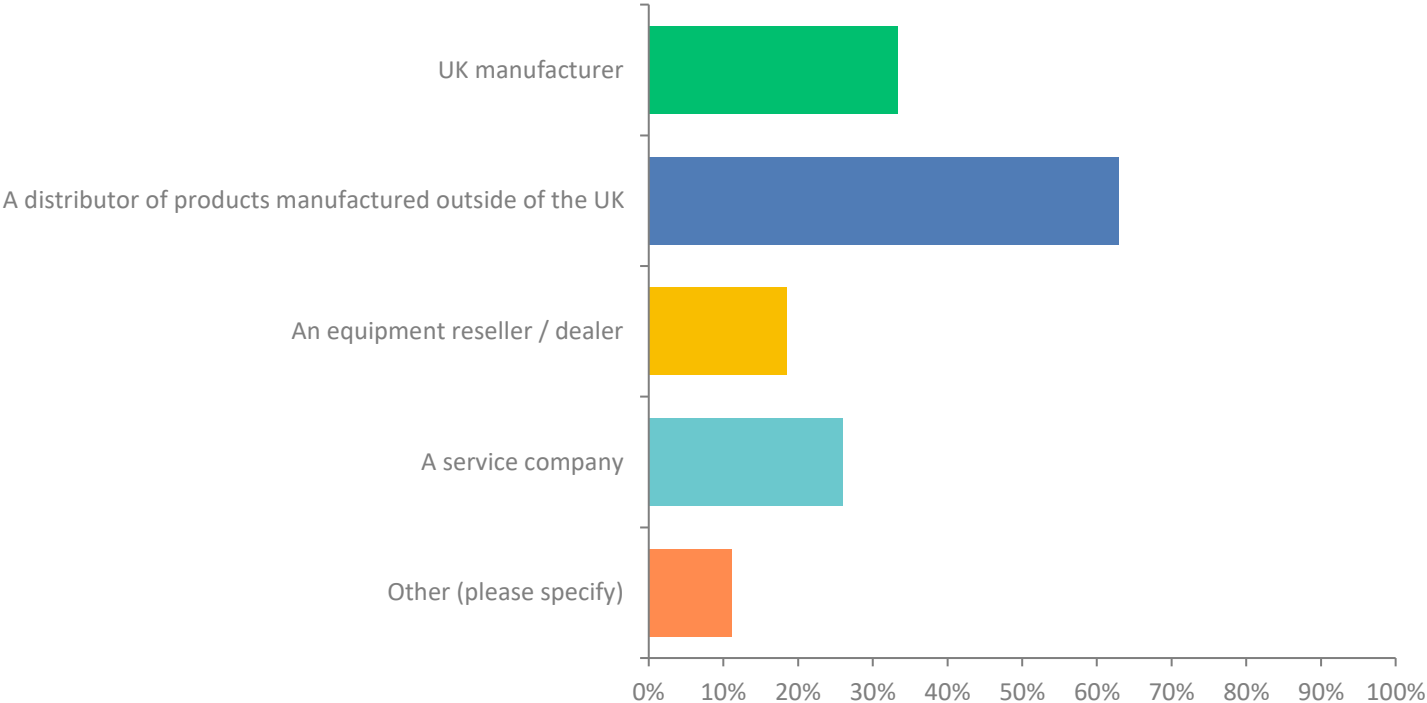
# Q21: Have you increased average employee wages to either retain or employ new staff members in the last three months? If so by how much?

Answered: 28 Skipped: 3



# Q22: Which of the following descriptions applies to your business? (Select all that apply)

Answered: 27 Skipped: 4



# FEA Outlook

## Q2 2022 Results

(April, May, June)

